

Keeping track of the action.

Note: You should feel free to experiment with this or any other system that meets your needs as long as the primary purpose of being able to keep track of the bargaining table action is accomplished.

Proposal Coding Examples:

- MH or UH 25 means Management or Union Housekeeper number 25
 - It could just as easily be UWR or MWR for a work rule proposal or U\$ or M\$ for a cost item.
- If that proposal were to be modified by the side making the proposal it would become MH or UH 25.1 (date of that change)
- If that side made multiple changes to the proposal, it would become 25.2 or 25.3, etc. (date)
- Each time a proposal is changed it should have the date of the change noted.
- If one side makes a counter to the other side the designation should be UC to MH 25.6 (date of the counter)
- Should the other side make a counter to the original counter it would be MHC 25.7 to UC (date of the response to the counter)
- If the Union were to modify its counter, it would then be UC 2 to MHC 25.7 (date of the second counter, etc.)